LYRIC OPERA OF CHICAGO

Chicago, Illinois

FINANCIAL STATEMENTS

June 30, 2024 and 2023

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INDEPENDENT AUDITOR'S REPORT

The Board of Directors Lyric Opera of Chicago Chicago, Illinois

Opinion

We have audited the financial statements of Lyric Opera of Chicago (the Opera), which comprise the statements of financial position as of June 30, 2024 and 2023, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Opera as of June 30, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Opera and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Opera's ability to continue as a going concern for one year from the date the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud
 or error, and design and perform audit procedures responsive to those risks. Such procedures include
 examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that
 are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
 effectiveness of the Opera's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that
 raise substantial doubt about the Opera's ability to continue as a going concern for a reasonable period
 of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control–related matters that we identified during the audit.

Other Matter

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying statement of activities - column format is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from, and relates directly to, the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Crowe LLP

Chicago, Illinois October 25, 2024

LYRIC OPERA OF CHICAGO STATEMENTS OF FINANCIAL POSITION June 30, 2024 and 2023

		2024		2023
ASSETS				
Current assets				
Cash and cash equivalents	\$	13,981,712	\$	8,779,843
Investments		10,060,263		8,337,712
Ticket and other receivables		358,187		481,010
Pledge and bequest receivables, net		1,882,010		5,652,034
Government grant receivables		221,646		-
Deferred production costs and other assets		2,098,636		2,033,982
Total current assets		28,602,454		25,284,581
Long-term assets				
Pledge and bequest receivables, net		14,023,006		20,724,334
Investments		183,461,779		181,730,963
Deferred production costs and other assets		1,793,198		1,741,482
Property and equipment, net		38,370,248		40,022,833
Total long-term assets	_	237,648,231	_	244,219,612
Total assets	\$	266,250,685	\$	269,504,193
LIABILITIES AND NET ASSETS				
Current liabilities				
Accounts payable and other liabilities	\$	3,092,189	\$	4,657,485
Deferred ticket and other revenue		7,713,379		7,844,469
Severance plans		660,631		550,028
Interest rate swap		148,035		82,135
Total current liabilities		11,614,234		13,134,117
Long-term liabilities				
Other liabilities		74,056		225,671
Severance plans		2,568,479		2,553,345
Debt payable, net		65,539,086		65,457,357
Interest rate swap		1,510,296		2,234,592
Total long-term liabilities	_	69,691,917	_	70,470,965
Total liabilities		81,306,151		83,605,082
Net assets				
Without donor restrictions		77,396,071		82,917,791
With donor restrictions		,, -		- ,- , -
Time or purpose		65,077,034		62,435,311
Perpetual		42,471,429		40,546,009
Total with donor restrictions		107,548,463		102,981,320
Total net assets		184,944,534		185,899,111
Total liabilities and net assets	<u>\$</u>	266,250,685	<u>\$</u>	269,504,193

LYRIC OPERA OF CHICAGO STATEMENTS OF ACTIVITIES Years Ended June 30, 2024 and 2023

	2024	2023
Changes in Net Assets Without Donor Restrictions		
Operating		
Revenue and support		
Revenue		
Ticket sales	\$ 12,949,434	\$ 18,743,399
Spending draw	20,637,899	22,206,504
Investment return	750,981	387,016
Other	4,888,769	5,387,528
Total revenue	 39,227,083	 46,724,447
Support		
Contributions and fundraising revenue, net	18,059,732	13,816,842
Net assets released from restriction	14,321,612	20,342,077
Total support	32,381,344	34,158,919
Total operating revenue and support	71,608,427	80,883,366
Expenses		
Artistic, production, and promotional	58,025,317	66,993,031
Administration	8,755,983	8,643,154
Development	4,827,127	5,247,181
Total expenses	71,608,427	80,883,366
Change in net assets from operations	\$ 	\$

LYRIC OPERA OF CHICAGO STATEMENTS OF ACTIVITIES Years Ended June 30, 2024 and 2023

		2024		2023
Changes in Net Assets Without Donor Restrictions Non-Operating Revenue and Support				
Investment return, net of spending draw	\$	(6,880,382)	\$	(10,456,087)
Unrealized gain on interest rate swap	•	658,396	,	2,260,613
Other revenue		89,465		66,501
Net assets released from restriction		5,597,356		6,335,031
Total revenue and support		(535,165)		(1,793,942)
Other expenses				
Depreciation		4,386,090		4,382,092
Other		600,465		239,686
Total expenses		4,986,555		4,621,778
Change in non-operating net assets				
without donor restrictions		(5,521,720)	_	(6,415,720)
Change in net assets without donor restrictions		(5,521,720)		(6,415,720)
Changes in net assets with donor restrictions				
Contributions		16,647,675		16,667,503
Government grants		632,146		1,987,868
Investment return		9,500,164		7,033,943
Increase in allowance for doubtful pledges receivable		(2,293,874)		(2,536,477)
Net assets released from restriction	_	(19,918,968)		(26,677,108)
Change in net assets with donor restrictions		4,567,143	_	(3,524,271)
Change in net assets		(954,577)		(9,939,991)
Net assets at beginning of year		185,899,111		195,839,102
Net assets at end of year	\$	184,944,534	\$	185,899,111

LYRIC OPERA OF CHICAGO STATEMENTS OF CASH FLOWS Years Ended June 30, 2024 and 2023

Cash flows from operating activities		<u>2024</u>		<u>2023</u>
Change in net assets	\$	(954,577)	\$	(9,939,991)
Adjustments to reconcile change in net assets to	Ψ	(954,577)	Ψ	(9,959,991)
net cash used in operating activities:				
Depreciation and amortization		4,467,820		4,463,300
Net realized and unrealized gains on investments		(22,796,442)		(18,032,737)
Net interest rate swap settlements		64,889		531,146
Unrealized gain on interest rate swap		(658,396)		(2,260,613)
Contributions with donor restrictions for endowment		(2,660,558)		(1,563,384)
Contributions with donor restrictions for capital investment		(2,204,322)		(376,764)
Decrease in pledge and bequest receivables		10,471,352		5,946,696
Increase in government grant receivable		(221,646)		-
Decrease in ticket and other receivables		122,823		17,394
(Decrease) increase in deferred production costs and		,		,
other assets		(116,370)		346,997
(Decrease) increase in accounts payable and other liabilities		(1,716,911)		953,235
Decrease in deferred ticket and other revenue		(131,090)		(2,335,853)
Increase (decrease) in severance plans		125,737		(186,165)
Net cash used in operating activities	_	(16,207,691)		(22,436,739)
Cash flows from investing activities				
Sale of investments		79,854,081		86,159,632
Purchase of investments		(60,511,006)		(61,681,712)
Net interest rate swap settlements		(64,889)		(531,146)
Fixed asset additions:		(04,009)		(551,140)
Facilities		(1,501,426)		_
Equipment and other assets		(1,232,080)		(2,083,240)
• •		16,544,680		21,863,534
Net cash provided by investing activities		10,544,000		21,003,334
Cash flows from financing activities		0.000.550		4 500 004
Contributions with donor restrictions for endowment		2,660,558		1,563,384
Contributions with donor restrictions for capital investment		2,204,322		376,764
Net cash provided by financing activities	_	4,864,880		1,940,148
Net incease in cash and cash equivalents		5,201,869		1,366,943
Cash and cash equivalents at beginning of year		8,779,843	_	7,412,900
Cash and cash equivalents at end of year	\$	13,981,712	\$	8,779,843
Supplemental disclosure of cash flow information Interest paid	\$	2,415,905	\$	2,215,727

NOTE A - SIGNIFICANT ACCOUNTING POLICIES

<u>Nature of Activities</u>: Lyric Opera of Chicago (the Opera) is a not-for-profit corporation incorporated in the State of Illinois. The Opera's primary purpose is to sponsor, produce, and encourage opera and musical performances. The Opera's operations include international grand opera, educational and community engagement activities through Lyric Unlimited, other musical performances and the training for young artists through the Patrick G. and Shirley W. Ryan Opera Center (the Ryan Opera Center).

Basis of Accounting: The accounting records of the Opera are maintained on the accrual basis.

<u>Basis of Presentation</u>: Resources of the Opera are classified for reporting purposes into the following two net asset categories according to the existence or absence of donor-imposed restrictions:

- Net Assets Without Donor Restrictions net assets which are not subject to donor-imposed restrictions including the carrying value of physical properties (land, facilities and equipment). Items which increase or decrease this net asset category include revenue—principally ticket sales and investment income unless donor-restricted, and all expenses of the Opera. This category also includes gifts without donor restriction and gifts with donor restriction whose donor-imposed or time restrictions were met during the fiscal year.
- Operating and Non-Operating Activities: Within net assets without donor restrictions are:
 - Operating net assets without donor restrictions include all operating revenue and expenses without donor restrictions that are an integral part of its programs and supporting activities, interest expense and other debt service costs, net assets released from donor restrictions to support operating activities, and distributions in accordance with the Opera's spending policies and capital campaigns.
 - Non-Operating net assets without donor restrictions include investment returns in excess of/less than the Opera's spending policy without donor restrictions, depreciation of property and equipment, the actuarial change in severance plans' valuation, and the change in value of the swap. Charitable gift annuities without donor restrictions are also included in non-operating revenue and support as contributions.
- Net Assets With Donor Restrictions net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity.

<u>Cash and Cash Equivalents</u>: Cash and cash equivalents consist of highly liquid, interest-bearing, investments with original maturities of three months or less.

Short-Term Investments: Short-term investments consist of short-term fixed income mutual funds.

<u>Pledge and Bequest Receivables</u>: Contributions, including cash or other assets, as well as unconditional promises to give, are recognized in the period received.

NOTE A – SIGNIFICANT ACCOUNTING POLICIES (Continued)

Contributions are classified as without donor restrictions or with donor restrictions support based on donor-imposed restrictions. When a donor restriction expires (i.e., when a stipulated time restriction ends or a purpose restriction is met), the Opera reclassifies the net assets with donor restrictions to net assets without donor restrictions and reports these assets as released from restriction. If a restriction is fulfilled in the same fiscal year in which the contribution is received, the Opera classifies the support as without donor restrictions, except for production sponsorship where the contribution is classified as with donor restrictions until the opening of the production.

As of June 30, 2024 and 2023, contributors to the Opera have made unconditional promises to give, which are due as follows:

June 30, 2024		thout Donor estrictions		With Donor Restrictions	<u>Total</u>
Less than one year	\$	1,446,137	\$	514,390	\$ 1,960,527
One to five years		75,000		10,804,613	10,879,613
With no due date		75,000		5,778,605	 5,853,605
Gross		1,596,137		17,097,608	18,693,745
Less: discount		25,572		2,390,157	2,415,729
Less: allowance		31,000		342,000	 373,000
Net	\$	1,539,565	\$	14,365,451	\$ 15,905,016
	Wi	thout Donor	١	With Donor	
June 30, 2023	<u>R</u>	estrictions	<u>F</u>	Restrictions	<u>Total</u>
Less than one year	\$	2,448,797	\$	3,642,913	\$ 6,091,710
One to five years		2,750		15,199,589	15,202,339
With no due date		75,000		8,790,659	8,865,659
Gross		2,526,547		27,633,161	30,159,708
Less: discount		15,385		3,157,955	3,173,340
Less: allowance		57,000		553,000	610,000
	_		_		
Net	\$	2,454,162	\$	23,922,206	\$ 26,376,368

Unconditional pledges expected to be received over more than one year from the statements of financial position date are recorded by the Opera at their net realizable value using a discount rate equivalent to treasury yields. At June 30, 2024, the Opera had conditional pledges receivable of \$1,000,000, which will be recognized when the underlying conditions of producing specific performances are met.

<u>Deferred Production Costs</u>: Expenditures for scenery, costumes, and stage properties are recorded as deferred production costs if specifically related to productions of future opera seasons and expensed if used in productions of the current opera season.

NOTE A – SIGNIFICANT ACCOUNTING POLICIES (Continued)

<u>Long-Term Investments</u>: Long-term investments, consisting primarily of publicly traded equity and fixed income mutual funds, alternative investments and real assets, are stated at fair value. For investment purposes, funds without donor restriction are commingled with endowment funds to constitute the managed portfolio.

<u>Property and Equipment</u>: Purchases or donations of property and equipment greater than \$5,000 that have a useful life of more than one year are capitalized at their original cost or estimated fair value at the date of donation. Provisions for depreciation are computed on the straight-line method based on estimated useful lives ranging from three to forty years.

Property and equipment consist of:

	<u>2024</u>	<u>2023</u>
Land	\$ 696,577	\$ 696,577
Equipment	21,178,249	20,481,212
Facilities	104,627,631	102,951,614
Work in-process	547,975	565,647
Less: accumulated depreciation	 88,680,184	 84,672,217
Net	\$ 38,370,248	\$ 40,022,833

Donated assets, or assets acquired with gifts with donor restrictions to the purchase of long-lived assets, are reclassified to net assets without donor restrictions when they are placed into service.

On an ongoing basis, the Opera reviews long-lived assets for impairment whenever events or circumstances indicate that the carrying amounts may be overstated. As of June 30, 2024 and 2023, management believes that no impairments existed.

<u>Deferred Ticket Revenue</u>: Deferred ticket revenue relates to ticket sales for the following season.

<u>Interest Rate Swap</u>: The Opera entered into an interest rate swap agreement as part of its interest rate risk management strategy, not for speculation. Although the Opera believes the derivative would qualify as a hedge, accounting standards for not-for-profits allow reporting the instrument as a freestanding derivative.

<u>Donated Services and Materials</u>: The Opera records various types of in-kind support, including contributed services, equipment, and other goods. Contributions of tangible assets and services are recognized at fair value when received. The amounts reflected in the accompanying financial statements as in-kind support are offset by like amounts included in expenses or assets. Donated services were \$419,757 and \$458,386 for the years ended June 30, 2024 and 2023, respectively. Donated materials were \$162,699 and \$346,078 for the years ended June 30, 2024 and 2023, respectively.

During the years ended June 30, 2024 and 2023, substantial amounts of time were donated by volunteers to the Opera in its fundraising and outreach efforts. In accordance with accounting principles generally accepted in the United States of America such amounts were not recorded as contributions in the financial statements.

NOTE A - SIGNIFICANT ACCOUNTING POLICIES (Continued)

Realized and Unrealized Investment Gains (Losses): Changes in the fair value of investments are reported as realized and unrealized investment gains or losses without donor restrictions unless a donor restricts income for a specific purpose. If the earnings are on assets with donor restrictions and not yet appropriated for expenditure, changes in the fair value of investments are reported as with donor restrictions.

<u>Other Operating Revenue</u>: Other operating revenue includes revenue from various sources such as facilities rentals, concessions, production rentals, and education and community engagement activities.

<u>Government Grants</u>: Government grant revenue is generally subject to conditions that must be met before the Opera is entitled to the funding. Accordingly, the Opera recognizes revenue from government grants at the time the funds are expended in accordance with the related grant requirements.

<u>Operating Contributions and Fundraising Revenue, Net</u>: Contributions and fundraising revenue, net, includes annual campaign contributions and various fundraising special events contributions without donor restrictions, admissions, sales, and related expenses. The following table summarizes this information for the years ended June 30, 2024 and 2023:

Advertising Costs: Advertising costs are either expensed as incurred or charged to prepaid expenses when directly related to ticket sales for the following fiscal year. Advertising costs charged to expense were \$1,842,969 and \$3,055,407 for the years ended June 30, 2024 and 2023, respectively. Prepaid advertising expenses, to be expensed in the following fiscal year, were \$223,470 and \$252,649 as of June 30, 2024 and 2023, respectively.

<u>Use of Estimates</u>: The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from these estimates.

NOTE B - INCOME TAXES

The Opera is exempt from federal income taxes under the provisions of Section 501(C)(3) of the Internal Revenue Code. The Opera has concluded there were no material uncertain tax positions nor does the Opera expect the total amount of unrecognized tax benefits to significantly change in the next 12 months. The Opera does not have nor does it anticipate any interest and penalties related to unrecognized tax positions in interest and income tax expense as of June 30, 2024 and 2023. There are no on-going federal, state or local audits.

NOTE C - INVESTMENTS AND FAIR VALUE MEASUREMENTS

Fair value is defined as the price that would be received for an asset or paid to transfer a liability (an exit price) in the Opera's principal or most advantageous market in an orderly transaction between market participants on the measurement date.

Accounting standards establish a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a reporting entity's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

In many cases, a valuation technique used to measure fair value includes inputs from multiple levels of the fair value hierarchy. The lowest level of significant input determines the placement of the entire fair value measurement in the hierarchy. The Opera is permitted to use a practical expedient which allows for the measurement of the fair value based on the investee's net asset value per share or its equivalent. Investments using net asset value (NAV) per share (or its equivalent) as a fair value expedient have not been classified in the fair value hierarchy. These investments are presented as NAV in the following tables to permit reconciliation of the fair value hierarchy table to the total investments at fair value presented in the statements of financial position.

The fair value of debt and equity investments that are readily marketable are determined by obtaining quoted prices on nationally recognized securities exchanges (Level 1 inputs) or by quoted market prices of similar securities with similar due dates (Level 2 inputs). The fair value of investments in limited liability partnerships are valued at NAV based on valuations provided by the external investment manager as of the date of their most recent audited financial statements, adjusted for cash receipts, cash disbursements, and other anticipated income or loss through the end of the fiscal year.

<u>Investment Strategies and Valuation Inputs</u>: Fixed Income Securities consist of mutual funds which are primarily invested in debt securities. The fair value of mutual funds, which are readily marketable, is determined by obtaining quoted prices on nationally recognized securities exchanges.

Equity Securities consist of mutual funds, common trust funds, and a limited partnership, all of which are primarily invested in equity securities. The fair value of mutual funds, which are readily marketable, is determined by obtaining quoted prices on nationally recognized securities exchanges. The Opera has full transparency to the holdings of the common trust funds, and the fair value of these investments and the limited partnership investment has been determined by the managers based on the market prices of the underlying holdings. The limited partnership is invested primarily in emerging market equity securities.

NOTE C - INVESTMENTS AND FAIR VALUE MEASUREMENT (Continued)

Hedged Equities (Long/Short) consists of funds which seek above-average returns in all market environments. The funds invest in both long and short securities to mitigate market risk. Certain investment funds concentrate their investment programs in specific industries, sectors or market capitalization. In addition, the funds may utilize leverage, options, futures, commodities or other derivatives and may invest in non-U.S. securities and illiquid securities.

Absolute Return consists of funds which seek to generate attractive, risk-adjusted returns across all market environments. In pursuing this investment objective, the funds generally employ multiple strategies, including without limitation, (i) credit and volatility-driven strategies such as the trading of convertible, asset-backed, mortgage-backed, high-yield and distressed instruments, credit, fixed-income and capital structure arbitrage, and private placements, (ii) equity strategies, including fundamental and quantitative long-short, long only and short only equity trades, and relative value-driven equity strategies and (iii) investments in commodity derivatives and physical commodities.

Real Assets and Private Equities consists of funds which invest in real estate, business services, the consumer sector, natural resources, and credit.

- (1) Investments in real estate seek to capitalize on relative value and opportunities across various property types, geographic regions and strategies through value-added real estate investments primarily in the United States.
- (2) Private equities consist of lower-middle-market buyout and distressed/special situation managers focused on industrials, business services, and the consumer sector
- (3) Natural resources consist of global investments in commodities such as metals and mining, gold and other precious metals and oil and gas exploration and production. Holdings may be comprised of equities, ETFs, debt, illiquid investments, derivatives, commodity futures and commodity future options.
- (4) Credit funds pursue investments in distressed residential mortgage market and opportunistic investments in corporate credit, real estate and asset-based lending. The funds may engage in hedging activities, including interest rate hedging, currency hedging, short sales, foreign exchange transactions, and other derivative contracts or instruments.

Assets Held in Trust – The Opera is the beneficiary of two endowment funds managed by the Chicago Community Trust. The fair value of beneficial interests is determined based upon the Opera's proportional interest in the fair value of the underlying trust assets. The underlying trust assets are either readily marketable and have fair values which are determined by obtaining quoted market prices in active markets, or are determined by the trust using information provided by the related investment manager (Level 3 inputs) [income approach].

Interest Rate Swap – The fair value of the swap is computed using the present value of cash flows based on the notional amount, term, and fixed and variable interest rates contained in the contract. The model prices the instrument at an exit value were the agreement terminated at the date of valuation. Significant fair value inputs can be verified and do not involve management judgments (Level 2 inputs) [income approach].

NOTE C - INVESTMENTS AND FAIR VALUE MEASUREMENT (Continued)

Alternative Investments consist of the hedged equities, absolute return and real assets investment categories. The Opera generally uses NAV, but incorporates information such as historical and current performance of underlying assets, liquidity terms of the investment agreements, completed or pending transactions in the underlying or a comparable investment, and overall market conditions in determining valuations. The managers utilize standard valuation procedures and policies to assess the fair value of the underlying investment holdings to derive NAV. For holdings in marketable securities listed on national securities exchanges, the values represent the publicly traded values, and holdings in private securities are generally valued using the mark-to-market method, which attempts to apply a fair value standard by referring to meaningful third-party transactions, comparable public market valuations, or appraisals. In some instances, the Opera possesses the ability to redeem its investment at the NAV at or near the measurement date. In some instances, however, restrictions on redemptions, such as notice requirements, lock-ups and gates, may be in place such that investment redemption at NAV is not possible at the measurement date.

The following table discloses additional information about investments recorded at fair value at June 30, 2024 and 2023:

			Unfunded	Redemption	Estimated
June 30, 2024		Fair Value	Commitments	<u>Terms</u>	Remaining Life
Fixed income securities	\$	32,294,721	\$ -	Daily	n/a
Equity securities	•	108,123,199	-	Daily to monthly	n/a
Hedged equities		11,467,618	_	Monthly to one year	n/a
Absolute return		16,105,029	_	Monthly to one year	n/a
Real assets and private equities		, ,		, ,	
Credit and real estate		5,293,371	4,443,962	Not permitted	0 - 10 years
Private equities		14,842,819	25,061,380	Not permitted	6 - 11 years
Investment assets held in trust		5,395,285		Not permitted	n/a
Total investments	\$	193,522,042	\$ 29,505,342		
			Unfunded	Redemption	Estimated
luna 20, 2022			Commitments	Terms	Remaining Life
June 30, 2023		Fair Value	Communents	reillis	Nemaining Life
Fixed income securities	\$	32,250,536	\$ -	<u>remis</u> Daily	n/a
	\$			<u> </u>	
Fixed income securities	\$	32,250,536		Daily	n/a
Fixed income securities Equity securities	\$	32,250,536 110,657,330		Daily Daily to monthly	n/a n/a
Fixed income securities Equity securities Hedged equities	\$	32,250,536 110,657,330 11,923,815	\$ - -	Daily Daily to monthly Monthly to one year	n/a n/a n/a
Fixed income securities Equity securities Hedged equities Absolute return Real assets and private	\$	32,250,536 110,657,330 11,923,815	\$ - -	Daily Daily to monthly Monthly to one year	n/a n/a n/a
Fixed income securities Equity securities Hedged equities Absolute return Real assets and private equities	\$	32,250,536 110,657,330 11,923,815 17,308,919	\$ - - - -	Daily Daily to monthly Monthly to one year Monthly to one year	n/a n/a n/a n/a
Fixed income securities Equity securities Hedged equities Absolute return Real assets and private equities Credit and real estate	\$	32,250,536 110,657,330 11,923,815 17,308,919 4,387,225	\$ - - - - 3,587,014	Daily Daily to monthly Monthly to one year Monthly to one year Not permitted	n/a n/a n/a n/a 1-9 years

NOTE C - INVESTMENTS AND FAIR VALUE MEASUREMENTS (Continued)

At June 30, 2024, 25,635,729 of the Opera's alternative investments are in illiquid, special investments. Unfunded commitments represent capital calls which can be made at the discretion of the general partner within contractual limits. These commitments do not represent obligations required to be accrued on the statements of financial position.

Assets and liabilities measured on a recurring basis at fair value at June 30, 2024 and 2023, are summarized below:

<u>June 30, 2024</u>	Level 1	Level 2	Level 3	NAV	<u>Total</u>
Current assets:					
Fixed income securities	\$ 10,060,263	\$ -	\$ -	\$ -	\$ 10,060,263
Long-term assets:					
Fixed income securities	22,234,458	-	-	-	22,234,458
Equity securities:					
Large cap	58,675	-	-	52,760,313	52,818,988
Mid cap	-	-	-	7,372	7,372
Small cap	7,442	-	-	9,918,740	9,926,182
International	14,369,053	-	-	31,001,604	45,370,657
Hedged equities	-	-	-	11,467,618	11,467,618
Absolute return	-	-	-	16,105,029	16,105,029
Real assets/private equities	-	-	-	20,136,190	20,136,190
Investment assets held in trust	-	-	5,395,285	-	5,395,285
Total long-term assets	36,669,628		5,395,285	141,396,866	183,461,779
Total assets	\$ 46,729,891	\$ -	\$ 5,395,285	\$141,396,866	\$ 193,522,042
	Level 1	Level 2	Level 3	NAV	<u>Total</u>
Current liabilities:					
Interest rate swap	\$ -	\$ 148,035	\$ -	\$ -	\$ 148,035
Long-term liabilities:					
Interest rate swap		1,510,296	-		1,510,296
Total liabilities	\$ -	\$ 1,658,331	\$ -	\$ -	\$ 1,658,331

NOTE C - INVESTMENTS AND FAIR VALUE MEASUREMENTS (Continued)

June 30, 2023	Level 1		Level 2	Level 3	NAV	<u>Total</u>
Current assets:						
Fixed income securities	\$ 8,337,712	\$	-	\$ -	\$ -	\$ 8,337,712
Long-term assets:						
Fixed income securities	23,912,824		-	-	-	23,912,824
Equity securities:						
Large cap	62,407		-	-	54,466,172	54,528,579
Small cap	6,990		-	-	8,418,643	8,425,633
International	15,374,133		-	-	32,328,985	47,703,118
Hedged equities			-	-	11,923,815	11,923,815
Absolute return		-	-	-	17,308,919	17,308,919
Real assets/private equities		-	-	-	12,909,515	12,909,515
Investment assets held in trust			_	 5,018,560	<u> </u>	5,018,560
Total long-term assets	39,356,354	_		5,018,560	137,356,049	181,730,963
Total assets	\$ 47,694,066	\$		\$ 5,018,560	\$137,356,049	\$ 190,068,675
	Level 1		Level 2	Level 3	NAV	<u>Total</u>
Current liabilities:						
Interest rate swap	\$. \$	82,135	\$ -	\$ -	\$ 82,135
Long-term liabilities:						
Interest rate swap		· _	2,234,592	 		2,234,592
Total liabilities	\$	\$	2,316,727	\$ 	\$ -	\$ 2,316,727

The table below reconciles beginning and ending balances for Level 3 assets for the years ended June 30, 2024 and 2023:

Year ended June 30, 2024	Investment Assets <u>Held In Trust</u>
July 1, 2023 Distributions Unrealized gains	\$ 5,018,560 (179,644) 556,369
June 30, 2024	\$ 5,395,285
Year ended June 30, 2023	Investment Assets <u>Held In Trust</u>

NOTE C - INVESTMENTS AND FAIR VALUE MEASUREMENTS (Continued)

The realized and unrealized gains (losses) on Level 3 investments held at June 30, 2024 and 2023 were \$556,370 and \$522,885, respectively.

Investment Returns

Investment returns for the years ended June 30, 2024 and 2023, are summarized as follows:

2024		Without Dono Operating		estrictions on-Operating	-	Vith Donor Restrictions		<u>Total</u>
Interest and dividends Net realized and unrealized gains Investment expenses Total return on investments	\$	625,579 125,402 - 750,981	\$	1,485,204 13,381,624 (1,109,311) 13,757,517	\$	953,213 9,289,416 (742,465) 9,500,164	\$	3,063,996 22,796,442 (1,851,776) 24,008,662
Board authorized spending draw	_		_	(20,637,899)	_	<u>-</u>		(20,637,899)
Total loss (return) on investments, net of spending draw	\$	750,981	\$	(6,880,382)	\$	9,500,164	\$	3,370,763
		Without Dono	r R	estrictions	٧	Vith Donor		
2023		Operating	No	on-Operating	F	testrictions		Total
Interest and dividends Net realized and unrealized (losses) gains Investment expenses Total return on investments	\$	411,042 (24,026) - 387,016	\$	1,155,555 11,287,441 (692,579) 11,750,417	\$	665,128 6,769,322 (400,507) 7,033,943	\$	2,231,725 18,032,737 (1,093,086) 19,171,376
Board authorized spending draw	_	<u> </u>		(22,206,504)		<u>-</u>	_	(22,206,504)
Total (return) loss on investments, net of spending draw	\$	387,016	\$	(10,456,087)	\$	7,033,943	\$	(3,035,128)

NOTE D - ENDOWMENT

The Opera's endowment is comprised of perpetual donor-restricted funds.

The Opera has interpreted the State of Illinois' Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the date of the donor-restricted endowment funds, unless there are explicit donor stipulations to the contrary. As a result of this interpretation, the Opera retains in perpetuity (a) the original value of initial and subsequent gift amounts (including promises to give net of discount and allowance for doubtful accounts) donated to the Endowment and (b) any accumulations to the endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added. Donor-restricted amounts not retained in perpetuity are subject to appropriation for expenditure by us in a manner consistent with the standard of prudence prescribed by UPMIFA. Accumulations to the donor-restricted endowment net of Board authorized spending draws are classified as net assets with donor restrictions.

In accordance with UPMIFA, the Opera considers the following factors, among others, in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund;
- The purposes of the Opera and the donor-restricted endowment fund;
- General economic conditions;
- The possible effect of inflation and deflation;
- The expected total return from income and the appreciation of investments;
- Other resources of the Opera; and
- The investment policies of the Opera.

The fair value of assets associated with individual donor-restricted endowment funds may fall below the level the donor requires the Opera to retain as a fund of perpetual duration. In the event an endowment fund falls 20% below the level the donor has required the Opera to retain, an analysis of the fund will be undertaken to determine future spending distributions. In the event an endowment fund falls 25% below the level the donor has required the Opera to retain, future spending distributions will be suspended until the fund again exceeds the 25% level. There were no deficiencies at June 30, 2024, and there were two endowment funds with a total fair value of \$5.5 million that were deficient up to 0.03% at June 30, 2023.

The Investment Committee of the Board of Directors establishes policies and procedures concerning the management of endowment funds. These policies establish asset classes that are deemed suitable for investment of endowment funds which currently include investments in domestic and international equities, fixed income, alternative strategies, and real assets.

Endowment funds, commingled with other funds without donor restrictions, are managed on a total return basis taking into consideration the need to maintain the purchasing power of the managed portfolio as well as the need to support the Opera's mission.

Risk and return expectations for the managed portfolio are modeled using historical rates of return and volatility measures for various asset allocation scenarios. Investments are made in various asset classes based on policy requirements for a highly diversified portfolio in accordance with asset allocation guidelines. Actual allocations to an asset class are compared to target allocations and rebalanced as appropriate. The performance of the managed portfolio is reported on a monthly basis with a target return of 8%.

NOTE D – ENDOWMENT (Continued)

The Opera's Board of Directors has approved a spending policy which allows for the transfer of 5% of the average of the market values of the trailing twelve quarter balance of the managed portfolio at December 31 of the previous fiscal year, including endowment balances, to be used to support operations and fund debt service. The spending rate approximates the return objective of the fund allowing for the preservation of purchasing power and growth of the managed portfolio through investment returns in excess of the objective and new gifts.

Endowment net asset composition by type of fund as of June 30, 2024 and 2023:

		ith Donor
June 30, 2024	<u>Re</u>	strictions
Pledges receivable, net	\$	91,169
Interfund receivable		13,000
Donor restricted endowment funds		
Original donor restricted gift amount and amounts		
required to be maintained in perpetuity by donor	•	42,367,260
Accumulated investment gains	;	33,741,990
Total donor restricted endowment funds		76,109,250
Total net assets	\$	76,213,419
	W	ith Donor
June 30, 2023		strictions
Pledges receivable, net	\$	826,307
Interfund receivable		13,000
Donor restricted endowment funds		
Original donor restricted gift amount and amounts		
required to be maintained in perpetuity by donor		39,706,702
Accumulated investment gains		27,161,888
Total donor restricted endowment funds		66,868,590
Total net assets	\$	67,707,897
	Ψ	01,101,001

NOTE D – ENDOWMENT (Continued)

Changes in endowment net assets for the years ended June 30, 2024 and 2023:

Year Ended June 30, 2024	With Donor Restrictions			<u>Total</u>	
Net assets at beginning of year	\$	67,707,897	\$	67,707,897	
Investment return Investment income Net appreciation (realized and unrealized) Total investment return		210,748 9,289,416 9,500,164		210,748 9,289,416 9,500,164	
Contributions Appropriation of endowment assets for expenditures Increase in allowance for doubtful pledges receivable		2,909,296 (2,920,061) (983,877)		2,909,296 (2,920,061) (983,877)	
Net assets at end of year	\$	76,213,419	<u>\$</u>	76,213,419	
Year Ended June 30, 2023		With Donor Restrictions		<u>Total</u>	
Net assets at beginning of year	\$	62,627,889	\$	62,627,889	
Investment return Investment income Net appreciation (realized and unrealized) Total investment return		311,871 6,769,322 7,081,193		311,871 6,769,322 7,081,193	
Contributions Appropriation of endowment assets for expenditures		1,168,514 (3,169,699)		1,168,514 (3,169,699)	
Net assets at end of year	\$	67,707,897	\$	67,707,897	

NOTE E - EMPLOYEE RETIREMENT BENEFITS

401(k) Plan: The Opera provides a 401(k) plan which allows eligible full-time administrative non-union employees to make elective deferrals. The Opera makes a matching contribution based on a percentage of each employee's deferral. For the years ended June 30, 2024 and 2023, the Opera contributed \$426,429 and \$460,479, respectively.

NOTE E – EMPLOYEE RETIREMENT BENEFITS (Continued)

<u>Multiemployer Retirement Plans</u>: The Opera contributes to a number of defined benefit multi-employer pension plans under the terms of collective-bargaining agreements which cover its union-represented employees. The risks of participating in these multi-employer plans are different from single-employer plans in the following respects:

- a) Assets contributed to the multi-employer plan by one employer may be used to provide benefits to employees of other participating employers.
- b) If a participating employer stops contributing to the plan, the unfunded obligations of the plan may be borne by the remaining participating employers.
- c) If the Opera chooses to stop participating in any of its multi-employer plans, the Opera may be required to pay those plans an amount based on the Opera's proportionate share of unfunded vested plan benefits, referred to as a withdrawal liability.

The Opera participates in eight multi-employer defined benefit plans, two of which are material to the Opera's financial position. The Opera's participation in the plans which cover Orchestra and Stagehand employees is outlined in the following table. "EIN/Pension Plan Number" provides the Employee Identification Number (EIN) and the three-digit plan number. The most recent Pension Protection Act (PPA) zone status available is for the plan's year-end. The zone status is based on information that the Opera received from the plan and is certified by the plan's actuary. Among other factors, plans in the red zone are generally less than 65 percent funded, plans in the yellow zone are less than 80 percent funded, and plans in the green zone are at least 80 percent funded. "FIP/RP Status" indicates plans for which a financial improvement plan (FIP) or a rehabilitation plan (RP) is either pending or has been implemented. Lyric was advised that the American Federation of Musicians and Employers' Pension Fund entered critical and declining status for the plan year beginning April 1, 2019. On March 10, 2021, US Congress passed the American Rescue Plan Act of 2021, which included a provision to pay for all Plan benefits over the next 30 years, without reducing benefits. According to the audited financial statements of the American Federations of Musicians and Employers' Pension Fund ('the Fund'), on March 17, 2021, the Trustees of the Fund decided to withdraw the Fund's application to reduce benefits under the Multiemployer Pension Reform Act and the U.S. Department of the Treasury was notified of the decision. In July 2024, AFM received approval to receive assistance in the amount of \$1.4 billion plus \$87.7 million in interest under the American Rescue Plan Act of 2021.

NOTE E – EMPLOYEE RETIREMENT BENEFITS (Continued)

	<u>Orchestra</u>	<u>Stagehands</u>
Pension Fund	American Federation of Musicians and Employers' Pension Fund	Stagehands Local Two Retirement Plan
EIN/pension plan number	51-6120204/001	36-6099766/001
Expiration date of collective bargaining agreement	6/30/2028	6/30/2028
Opera contributions – Fiscal 2024 Fiscal 2023	\$814,716 \$939,488	\$682.493 \$816,237
Plan year-end of most recent Form 5500 filing PPA zone status –	12/31/2022	12/31/2022
Most recent year Two years prior	Red Red	Green Green
FIP/RP status	Implemented	Not applicable
Surcharge imposed	Yes	No
Opera contributed more than 5% of total contributions	No	Yes

The Opera contributed a total of \$164,610 and \$182,943 to six other defined benefit multi-employer plans in fiscal 2024 and 2023, respectively. The Opera also contributed \$1,662,633 and \$1,676,343 to various defined contribution multi-employer plans in fiscal 2024 and 2023, respectively.

Severance Benefits: In addition to contributions to multiemployer retirement plans, the Opera provides severance benefits for the orchestra, chorus, production staff, and dancers. Severance benefits are based on a combination of wages, age, and length of service.

The change in benefit obligations and the funded status of the plans for the years ended June 30, 2024 and 2023, are as follows:

	2024	2023
Change in benefit obligation		
Benefit obligation, beginning of year	\$ 3,103,373	\$ 3,289,538
Service cost	109,864	117,715
Interest cost	139,318	133,769
Actuarial loss	13,955	70,136
Benefits paid	 (137,400)	(507,785)
Benefit obligation, end of period	\$ 3,229,110	\$ 3,103,373
Funded Status		
Projected benefit obligation	\$ (3,229,110)	\$ (3,103,373)
Funded status	\$ (3,229,110)	\$ (3,103,373)

NOTE E - EMPLOYEE RETIREMENT BENEFITS (Continued)

The components of net periodic benefit costs for the years ended June 30, 2024 and 2023, are as follows:

	<u>2024</u>	<u>2023</u>
Service cost	\$ 109,864	\$ 117,715
Interest cost	139,318	133,769
Amortization of		
Prior service cost	7,713	7,713
Net loss	 50,022	 47,202
Net periodic benefit cost	\$ 306,917	\$ 306,399

Severance costs not previously recognized as a component of the periodic severance cost, but included as a cumulative separate charge to net assets for the years ended June 30, 2024 and 2023, are as follows:

	<u>2024</u>		<u>2023</u>	
Prior service cost Net actuarial loss	\$	38,230 1,087,183	\$	45,943 1,123,250
Net amount recognized	\$	1,125,413	\$	1,169,193

Severance costs included as a separate charge to net assets for the years ended June 30, 2024 and 2023, consisted primarily of actuarial losses/(gains) of approximately \$13,960 and \$70,100, respectively.

Net periodic benefit cost expected to be recognized in the next fiscal year is as follows:

	<u>2025</u>
	\$ 105,329 155,316
	7,713 42,257
	\$ 310,615
2024	<u>2023</u>
5.35% 1.5%-4.0%	4.92% 1.5%-4.0%
5.35% 1.5%-4.0%	4.92% 1.5%-4.0%
	5.35% 1.5%-4.0% 5.35%

NOTE E – EMPLOYEE RETIREMENT BENEFITS (Continued)

Estimated benefit payments for future fiscal years are as follows:

2025	\$ 660,631
2026	272,077
2027	221,001
2028	280,302
2029	194,423
2030-2034	1,823,131

NOTE F – NET ASSETS WITH DONOR RESTRICTIONS AND NET ASSETS RELEASED FROM DONOR RESTRICTIONS

Net Assets with Donor Restrictions are restricted for the following purposes:

	With Donor Restrictions	With Donor Restrictions	
Subject to the passage of time: Future operating support	\$ 61,928,012	\$ 56,504,946	
Subject to expenditure for specified purpose: Equipment	3,149,022	5,930,365	
Endowments: Future operating support	42,471,429	40,546,009	
Total	\$ 107,548,463	\$ 102,981,320	

Net Assets with donor restrictions are released from restrictions either by the passage of time or by the fulfillment of a purpose. Restrictions released during the years ended June 30, 2024 and 2023, are summarized as follows:

	<u>2024</u>	<u>2023</u>
Time restrictions: Operating support	\$ 7,461,830 7,461,830	\$ 11,129,696 11,129,696
Purpose restrictions:		
Operating support Equipment	10,627,322 1,829,816	13,204,926 2,342,486
	12,457,138	15,547,412
Total	<u>\$ 19,918,968</u>	\$ 26,677,108

NOTE G - FUNDRAISING CAMPAIGNS

In December 2012, the Board of Directors approved the Breaking New Ground strategic plan, which laid the foundation for the Breaking New Ground (BNG) campaign. The purpose of the campaign is to support operations of the Opera, increase the endowment, and fund stage and other equipment improvements. In fiscal 2014, the Campaign For Excellence, which was established for the purpose of supporting the operations of the Opera, subject to Finance Committee oversight, was merged with BNG. Management's use of BNG proceeds is subject to the oversight of the Finance Committee and approval of the Board of Directors. The fund balances of the Breaking New Ground Fund are \$7,516,437 and \$9,226,497 for the years ended June 30, 2024 and 2023, respectively.

For the years ended June 30, 2024 and 2023, the Board authorized a distribution of proceeds without donor restrictions of \$1,132,985 and \$730,430, respectively. Such amounts are included in net assets released from restriction.

NOTE H - BONDS PAYABLE

On March 1, 1994, the Illinois Development Finance Authority (the Authority) issued and sold \$62.2 million aggregate principal amount of Variable/Fixed Rate Demand Revenue Bonds, Series 1994 (Lyric Opera of Chicago Project). Pursuant to a Loan Agreement dated as of February 1, 1994 between the Authority and the Opera, the Authority loaned the proceeds of the bonds to the Opera to provide funds to acquire, construct, renovate, remodel, and equip the facility used by the Opera in the production and performance of its programs, to pay interest on the bonds, and to pay certain costs incurred in connection with the issuance of the bonds. The bonds have adjustable methods of interest rate determination and interest payment and maturity date of December 1, 2028. As of June 30, 2024, the bonds operated in a mode where the interest rate was established each week and interest on the bonds was payable monthly. On June 30, 2024, the interest rate was 3.95%.

On March 13, 2018 the Opera agreed to certain financial and operating covenants, with which the Opera reported compliance, in an agreement with certain banks providing a credit facility (letter of credit) in the amount of \$63 million which was set to expire March 13, 2023. On June 15, 2022 the Opera signed an amendment to the agreement which extended the expiration date to June 15, 2026. Under the terms of the agreement and the amendment to the agreement, should the bonds become unmarketable, the Opera would be required to pay off such amounts within two years. Interest on such amounts would not exceed the prime rate plus 2%.

Because these bonds operate in a floating interest rate mode and are remarketed at par value weekly, their carrying values approximate fair value.

On March 13, 2018, the Opera entered into a \$3.6 million term loan. The \$3.6 million term loan has a fixed interest rate of 4.10%, payable monthly, and is set to expire March 12, 2028. Pursuant to the original IFA loan agreement, IFA loaned the proceeds of the bond to the Opera to provide funds to purchase, construct, and equip space for patron hospitality services, and to pay certain issuance costs incurred in connection with the issuance of the bond.

NOTE H – BONDS PAYABLE (Continued)

Bond interest expense was \$2,333,612 and \$1,758,220 for the years ended June 30, 2024 and 2023, respectively.

Unamortized bond issuance costs were:

	2024	<u>2023</u>
Deferred bond issuance costs Less: accumulated amortization	\$ 2,394,947 2,134,033	\$ 2,394,947 2,052,304
Net	\$ 260,914	\$ 342,643

Bond issuance costs are netted against long-term debt on the statements of financial position.

Future debt maturities are as follows:

March 12, 2028	\$ 3,600,000
December 1, 2028	 62,200,000
	_
Total	\$ 65,800,000

NOTE I – DERIVATIVE FINANCIAL INSTRUMENT

On May 9, 2006, the Opera entered into an interest rate swap agreement with the Bank of New York Mellon (BNYM) in order to hedge overall exposure to variable rate debt. The Opera has agreed to pay BNYM interest at a fixed rate of 3.804% with the counterparty paying the Opera a floating rate based on 67% of the daily Standard Overnight Financing Rate (SOFR). The interest rate swap agreement has a notional amount of \$40 million and expires December 1, 2028, and has no requirements for collateral posting. The Opera may terminate the interest rate swap early.

Summary information about the interest rate swap agreement as of June 30, 2024 and 2023 is as follows:

	<u>2024</u>	<u>2023</u>
Weighted average pay rates (fixed)	3.804%	3.804%
Weighted average daily SOFR rate	3.627%	2.677%

The interest rate swap is recorded at fair value as a liability on the statement of financial position. Interest expense, settled on a net basis, was \$64,889 and \$531,146 for the years ended June 30, 2024 and 2023, respectively.

NOTE J – LINE OF CREDIT

During Fiscal Year 2024, the Opera carried an unsecured line of credit (LOC) with JP Morgan Chase Bank with a borrowing capacity of \$10 million and a variable rate of CB Floating Rate plus 0.00% per annum or Adjusted Term SOFR plus 0.85%, and an unused fee of 0.10%.

Subsequent to fiscal year-end, the Opera extended the LOC with JP Morgan Chase Bank through September 26, 2025. The one-year extension maintained the \$10 million capacity and had a variable rate per annum equal to the CB Floating Rate plus 0.00% of Adjusted Term SOFR plus 0.90% and unused fee of 0.15%.

As of June 30, 2024 and 2023, the Opera has not borrowed on either LOC.

NOTE K - COMMITMENTS AND CONTINGENCIES

<u>Contracts with Performers and Unions</u>: Future commitments to artists are approximately \$1.6 million in 2024-25 and \$2.0 million in 2025-26.

The Opera has Collective Bargaining Agreements (CBAs) with numerous unions. In fiscal year 2022, the Opera reached agreements with the Chicago Federation of Musicians (CFM) and the American Guild of Musical Artists (AGMA) to extend the CBAs dated July 1, 2018, through June 30, 2021, by another year to cover the period July 1, 2022, through June 30, 2023. A new agreement was reached with the CFM, covering the period July 1, 2023 through June 30, 2028. The contract with the International Alliance of Theatrical Stage Employees (IATSE), which represents the stagehands, expired on June 30, 2023. A new agreement was reached with the IATSE, covering the period July 1, 2023 through June 30, 2028. Subsequent to fiscal year 2023, an agreement was reached with the AGMA, covering the period July 1, 2023, through June 30, 2028.

The Opera has personal service contracts with four individuals, two through June 2025, one through October 2024 and one through June 2031.

<u>Other Commitments</u>: The Opera has approximately \$0.5 million in outstanding commitments related to new productions, stage equipment, facilities, and information technology investments.

<u>Contingencies</u>: The Opera is the defendant in certain litigation arising in the ordinary course of business. In the opinion of management and outside legal counsel, such items are adequately covered by insurance or their ultimate outcome will not have a material impact on the financial position of the Opera.

NOTE L - RELATED PARTIES, CONFLICTS OF INTEREST AND CODE OF CONDUCT

The Opera maintains a Conflict of Interest Policy which applies to all Directors, officers of auxiliary organizations authorized by the Opera as well as senior management and other designated members of staff. The Policy requires each person to whom the Policy applies complete an annual disclosure statement which identifies a business or financial interest related to that person and which is planning to engage in a business transaction with the Opera or has engaged in a business transaction with the Opera during the preceding year.

NOTE L - RELATED PARTIES, CONFLICTS OF INTEREST AND CODE OF CONDUCT (Continued)

The Policy forbids such individuals from voting on or using their personal influence in connection with such transactions. In the event the Opera does conduct business with a related party, the financial terms of those relationships are reported annually to the Audit Committee, whose members must be independent per the terms of its charter.

The Opera requires each Administrative employee to conduct themselves in accordance with the Code of Business Conduct and Ethics approved by the Opera's Board of Directors and to sign an annual statement acknowledging their understanding of this Code.

NOTE M - LIQUIDITY AND AVAILABILITY

The Opera's financial assets available within one year of the statement of financial position date for general expenditure are as follows:

	<u>2024</u>	<u>2023</u>
Cash and cash equivalents	\$ 13,981,712	\$ 8,779,843
Short-term investments	10,060,263	8,337,712
Ticket and other receivables	358,187	481,010
Current pledge and bequest receivables		
Without donor restriction	1,446,137	2,448,797
Government grants receivable	 221,646	
Total	\$ 26,067,945	\$ 20,047,362

As part of the Opera's liquidity management, the Opera invests its financial assets to be available as its general expenditures, liabilities, and other obligations come due. To help manage unanticipated liquidity needs, the Opera has a committed line of credit in the amount of \$10 million upon which it could draw. The use of this line of credit is generally restricted to the extent that the Opera is in need of liquidity to fund program-related obligations.

The Opera's long-term investment funds consist of donor-restricted endowments and funds designated by the board as long-term investments. Income from donor-restricted endowments is restricted for specific purposes, with the exception of the amounts available for general use. Donor-restricted endowment funds are not available for general expenditure.

The Opera's unrestricted long-term investments of \$107 million are subject to Board approved spending policies. Although the Opera does not intend to spend from the unrestricted long-term investments (other than amounts appropriated for general expenditure as part of the Board's annual budget approval and appropriation), these amounts could be made available if necessary.

As part of the Opera's liquidity management plan, the Opera invests cash in excess of daily requirements in short-term investments and money market funds.

NOTE N – FUNCTIONAL ALLOCATION OF EXPENSES

The Opera's functional allocation of expenses as of June 30, 2024 are as follows:

2024								2023	
Management &									
		Program		General	<u>F</u>	undraising		<u>Total</u>	<u>Total</u>
Salaries, benefits, & employment taxes	\$	39,309,237	\$	4,624,636	\$	3,670,016	\$	47,603,889	\$ 51,316,750
Contracted services & professional fees		4,522,001		1,199,806		173,445		5,895,252	6,510,337
Production costs		3,226,756		-		-		3,226,756	5,478,261
Advertising and promotions		1,498,751		22,391		69,566		1,590,708	2,498,798
Occupancy		2,311,298		252,657		87,544		2,651,499	2,503,595
Office expense		934,448		373,911		152,898		1,461,257	1,849,282
Travel		654,518		134,319		208,169		997,006	1,552,517
Other expenses		3,234,232		1,462,845		497,460		5,194,537	5,962,856
Other debt service costs		538,778		128,451		3,367		670,596	707,835
Interest		2,205,831		196,322		13,752		2,415,905	2,203,227
Depreciation & amortization		4,325,825		141,995		-		4,467,820	4,463,300
In-kind services				419,757	_			419,757	458,386
	\$	62,761,675	\$	8,957,090	\$	4,876,217	\$	76,594,982	\$ 85,505,144

The Opera's functional allocation of expenses as of June 30, 2023 are as follows:

	2023								
	Management &								
		Program		General	<u>Fundraising</u>			<u>Total</u>	
Salaries, benefits, & employment taxes	\$	42,620,107	\$	4,733,924	\$	3,962,719	\$	51,316,750	
Contracted services & professional fees		5,130,039		1,170,206		210,092		6,510,337	
Production costs		5,478,261		-		-		5,478,261	
Advertising and promotions		2,406,018		6,391		86,389		2,498,798	
Occupancy		2,289,155		133,250		81,190		2,503,595	
Office expense		1,326,157		347,183		175,942		1,849,282	
Travel		1,182,713		155,832		213,972		1,552,517	
Other expenses		4,188,670		1,341,200		432,986		5,962,856	
Other debt service costs		588,506		115,667		3,662		707,835	
Interest		2,008,918		181,784		12,525		2,203,227	
Depreciation & amortization		4,250,231		213,069		-		4,463,300	
In-kind services	_			458,386				458,386	
	\$	71,468,775	\$	8,856,892	\$	5,179,477	\$	85,505,144	

The financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Salaries and related benefits expenses are allocated based on time worked in a department. Most expenses are directly charged to the department/function incurring the expense. However, occupancy costs are allocated based on square footage.

NOTE O - REVENUE FROM CONTRACTS WITH CUSTOMERS

All of the Opera's revenue from contracts with customers in the scope of ASC 606 is recognized within the following categories for the years ended June 30, 2024 and 2023.

	<u>2024</u>		2023
Operating revenue			
Ticket sales	\$ 12,949,434	\$	18,743,399
Restaurant and concession sales	724,882		1,166,772
Facility rentals	2,791,587		2,107,119
Production rentals and sales	 424,906	_	380,059
Total	\$ 16,890,809	\$	22,397,349

A description of the Opera's revenue streams accounted for under ASC 606 follows:

<u>Ticket Sales</u>: The Opera sells tickets to attend the Opera's performances and events, either through subscription sales or through single ticket sales. Ticket sales are recognized as revenue at the point of performance. Ticket fees are recognized as revenue in the fiscal year that the performance occurred. Ticket fees were \$706,166 and \$1,279,571 for the years ended June 30, 2024 and 2023, respectively.

<u>Restaurant and Concession Sales</u>: The Opera sells food and beverages to performance attendees through its restaurants and concession stands. Sales are recognized as revenue at the point of sale.

<u>Facility Rentals</u>: The Opera rents the use of its theater space, labor, and food and beverage services to individuals, corporations, and non-profits. Rental revenue, including the deposit, is recognized as revenue in the month the rental event occurred.

<u>Production Rentals & Sales</u>: The Opera rents the use of and sells its productions and costumes to other performing arts organizations. Production rental revenue, including the deposit, is recognized as revenue in the fiscal year the contract obligations are performed. Production sale revenue is recognized at the point of sale.

NOTE P - LEASES

As described in Note A, the Opera leases certain equipment used in its operations, primarily under leases with third parties, with lease terms that expire through fiscal year 2029.

A summary of amounts reported within the statements of financial position is as follows:

Assets		2024	2023
Deferred production costs and other assets Operating lease ROU assets	<u>\$</u>	241,033	\$ 404,231
Total lease assets	<u>\$</u>	241,033	\$ 404,231

NOTE P – LEASES (Continued)

Liabilities	<u>2024</u>	<u>2023</u>
Current accounts payable and other liabilities Operating lease liabilities	\$ 166,977	\$ 178,560
Long-term other liabilities Operating lease liabilities	 74,056	225,671
Total lease liabilities	\$ 241,033	\$ 404,231
Operating lease weighted average remaining lease term (years)	1	2
Operating lease weighted average discount rate	1.81%	1.68%
Maturities of lease liabilities were as follows:		
2025 2026 2027 2028 2029 Total lease payments Less: imputed interest Present value of lease liabilities Less: current lease liabilities	\$ 	170,062 64,840 5,300 3,900 1,300 245,402 4,369 241,033 166,977
Long-term lease liabilities	<u>\$</u>	74,056

NOTE Q - SUBSEQUENT EVENTS

Management has performed an analysis of the activities and transactions subsequent to June 30, 2024, to determine the need for any adjustments to and/or disclosures within the financial statements for the year ended June 30, 2024. Management has performed their analysis through October 25, 2024, the date the financial statements were issued. Activities subsequent to this date have not been evaluated by management. Refer to Footnotes J for disclosure of subsequent events.



LYRIC OPERA OF CHICAGO STATEMENT OF ACTIVITIES – COLUMN FORMAT Year ended June 30, 2024

	For the year ended June 30, 2024					
	With	out Donor Restric		With Donor	2024	2023
	Operating	<u>Other</u>	<u>Total</u>	Restrictions	<u>Total</u>	<u>Total</u>
Operating revenue and support Revenue						
Ticket sales	\$ 12,949,434	\$ -	\$ 12,949,434	\$ -	\$ 12,949,434	\$ 18,743,399
Investment return designated for operations	20,637,899	(20,637,899)	-	-	-	-
Investment return	750,981	-	750,981	-	750,981	387,016
Other	4,888,769	89,465	4,978,234		4,978,234	5,454,029
Total revenue	39,227,083	(20,548,434)	18,678,649		18,678,649	24,584,444
Support						
Contributions and fundraising revenue, net	18,059,732	-	18,059,732	12,428,381	30,488,113	26,779,354
Government grants	-	-	-	632,146	632,146	1,987,868
Net assets released from restriction and designation	14,321,612	5,597,356	19,918,968	(19,918,968)		
Total support	32,381,344	5,597,356	37,978,700	(6,858,441)	31,120,259	28,767,222
Total operating revenue and support	71,608,427	(14,951,078)	56,657,349	(6,858,441)	49,798,908	53,351,666
Operating expenses						
Artistic, production, and promotional	58,025,317	4,736,358	62,761,675	-	62,761,675	71,468,775
Administration	8,755,983	201,106	8,957,089	-	8,957,089	8,856,891
Development	4,827,127	49,091	4,876,218		4,876,218	5,179,478
Total operating expenses	71,608,427	4,986,555	76,594,982		76,594,982	85,505,144
Change in net assets before non-operating activities	-	(19,937,633)	(19,937,633)	(6,858,441)	(26,796,074)	(32,153,478)
Non-operating activities						
Gifts restricted to endowment	-	-	-	1,925,420	1,925,420	1,168,514
Bequests board designated for investment and capital	-	-	-	-	-	-
Investments excluding investment return designated for operations	-	13,757,517	13,757,517	9,500,164	23,257,681	18,784,360
Unrealized gain on interest rate swap		658,396	658,396		658,396	2,260,613
Total non-operating activities		14,415,913	14,415,913	11,425,584	25,841,497	22,213,487
Change in net assets			(5,521,720)	4,567,143	(954,577)	(9,939,991)
Net assets at beginning of year			82,917,791	102,981,320	185,899,111	195,839,102
Net assets at end of year			\$ 77,396,071	\$ 107,548,463	\$ 184,944,534	\$ 185,899,111